



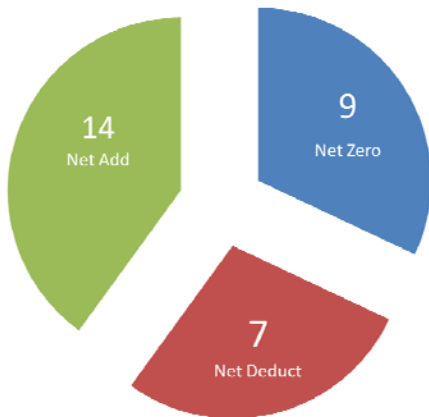
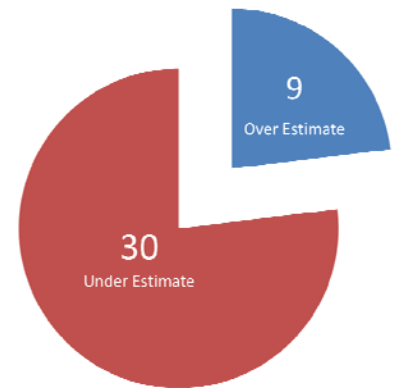
EXCEEDING CLIENT EXPECTATIONS

MWY project approaches every project with the best interest of our clients in mind, including control of costs. In the study phase, the project team works closely with the city staff to develop a budget and funding mechanism for recommended improvements. Obtaining competitive construction bids, and controlling change orders during construction, are directly related to the quality and detail of construction documents. MWY's project team excels with this approach, as the following statistics show.

Control of Costs

Since 2007, MWY has successfully bid 39 projects totaling over \$80 million in construction. Out of 39 projects, only nine had low bids that were over the original opinion of probable cost.

- On average, the low bids were approximately eight percent UNDER the opinion of probable cost establishing the project budget.



Of these, construction has been completed on 30 projects with these results:

- Nine Projects were completed with a net change order total of zero
- Seven projects were completed with a net deductive change order total
 - Discounting two projects in which the owner chose to add significant scope to the project after the bid, the average total change order percentage on all 30 projects was under three percent.

MWY has been fortunate to honor our clients with awards from the American Council of Engineering Companies of Arkansas (ACEC/A.) In fact, MWY projects have been awarded the Grand Conceptor Award, given to the top project each year by ACEC/A, four times in the past nine years. We have included information in this section regarding these prestigious awards.